

Local Market Update for June 2022

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

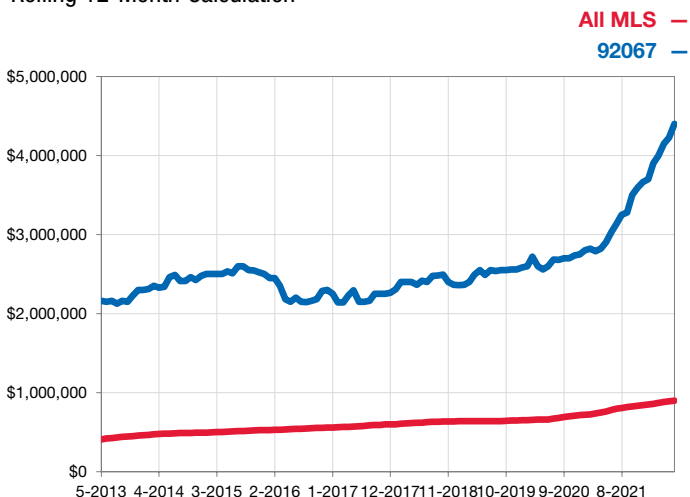
Single Family	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
Key Metrics						
New Listings	38	24	- 36.8%	243	168	- 30.9%
Pending Sales	33	12	- 63.6%	197	115	- 41.6%
Closed Sales	40	21	- 47.5%	189	116	- 38.6%
Median Sales Price*	\$3,900,000	\$4,590,000	+ 17.7%	\$3,450,000	\$4,797,500	+ 39.1%
Percent of Original List Price Received*	98.0%	99.1%	+ 1.1%	95.4%	98.7%	+ 3.5%
Days on Market Until Sale	52	35	- 32.7%	72	50	- 30.6%
Inventory of Homes for Sale	95	61	- 35.8%	--	--	--
Months Supply of Inventory	2.9	3.1	+ 6.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
Key Metrics						
New Listings	1	2	+ 100.0%	5	9	+ 80.0%
Pending Sales	0	0	--	5	5	0.0%
Closed Sales	1	1	0.0%	5	6	+ 20.0%
Median Sales Price*	\$2,635,000	\$2,300,000	- 12.7%	\$1,475,000	\$2,150,000	+ 45.8%
Percent of Original List Price Received*	101.3%	92.2%	- 9.0%	98.6%	93.2%	- 5.5%
Days on Market Until Sale	5	14	+ 180.0%	52	30	- 42.3%
Inventory of Homes for Sale	2	4	+ 100.0%	--	--	--
Months Supply of Inventory	1.6	2.5	+ 56.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

