## Local Market Update for June 2022

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92064

## Poway

| Single Family | June |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2021 | 2022 | Percent Change | Thru 6-2021 | Thru 6-2022 | Percent Change |
| New Listings | 69 | 74 | + 7.2\% | 348 | 362 | + 4.0\% |
| Pending Sales | 63 | 32 | - 49.2\% | 304 | 261 | - 14.1\% |
| Closed Sales | 59 | 43 | - 27.1\% | 276 | 253 | - 8.3\% |
| Median Sales Price* | \$1,175,000 | \$1,100,000 | -6.4\% | \$1,028,000 | \$1,198,000 | + 16.5\% |
| Percent of Original List Price Received* | 108.8\% | 101.1\% | - $7.1 \%$ | 104.4\% | 106.3\% | + 1.8\% |
| Days on Market Until Sale | 13 | 17 | + 30.8\% | 20 | 17 | - 15.0\% |
| Inventory of Homes for Sale | 42 | 76 | + 81.0\% | -- | -- | -- |
| Months Supply of Inventory | 0.9 | 1.8 | + 100.0\% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo | June |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2021 | 2022 | Percent Change | Thru 6-2021 | Thru 6-2022 | Percent Change |
| New Listings | 7 | 7 | 0.0\% | 38 | 43 | + 13.2\% |
| Pending Sales | 7 | 7 | 0.0\% | 33 | 32 | - 3.0\% |
| Closed Sales | 7 | 4 | - 42.9\% | 31 | 29 | -6.5\% |
| Median Sales Price* | \$580,000 | \$749,500 | + 29.2\% | \$580,000 | \$699,000 | + 20.5\% |
| Percent of Original List Price Received* | 102.9\% | 97.3\% | - 5.4\% | 103.7\% | 106.7\% | + $2.9 \%$ |
| Days on Market Until Sale | 10 | 22 | + 120.0\% | 12 | 14 | + 16.7\% |
| Inventory of Homes for Sale | 3 | 10 | + $233.3 \%$ | -- | -- | -- |
| Months Supply of Inventory | 0.6 | 1.5 | + 150.0\% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family
Rolling 12-Month Calculation


Median Sales Price - Townhouse-Condo
Rolling 12-Month Calculation


