Local Market Update for April 2022

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Rancho Bernardo East

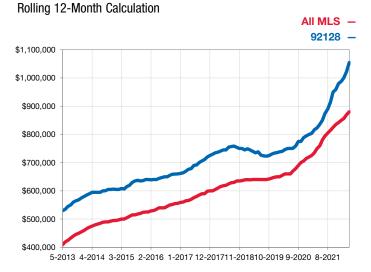
Single Family	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	71	51	- 28.2%	188	186	- 1.1%	
Pending Sales	62	37	- 40.3%	163	155	- 4.9%	
Closed Sales	41	36	- 12.2%	147	137	- 6.8%	
Median Sales Price*	\$910,000	\$1,305,000	+ 43.4%	\$915,000	\$1,235,000	+ 35.0%	
Percent of Original List Price Received*	105.7%	111.0%	+ 5.0%	104.1%	109.8%	+ 5.5%	
Days on Market Until Sale	7	14	+ 100.0%	13	14	+ 7.7%	
Inventory of Homes for Sale	34	28	- 17.6%				
Months Supply of Inventory	0.7	0.7	0.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	55	46	- 16.4%	197	163	- 17.3%	
Pending Sales	49	36	- 26.5%	178	140	- 21.3%	
Closed Sales	51	43	- 15.7%	160	128	- 20.0%	
Median Sales Price*	\$548,000	\$720,000	+ 31.4%	\$502,500	\$675,000	+ 34.3%	
Percent of Original List Price Received*	104.5%	107.8%	+ 3.2%	102.9%	107.1%	+ 4.1%	
Days on Market Until Sale	12	13	+ 8.3%	18	15	- 16.7%	
Inventory of Homes for Sale	28	25	- 10.7%				
Months Supply of Inventory	0.7	0.7	0.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family



Median Sales Price - Townhouse-Condo

