

Local Market Update for April 2022

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92037

La Jolla

Single Family	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
Key Metrics						
New Listings	55	41	- 25.5%	192	164	- 14.6%
Pending Sales	34	20	- 41.2%	131	125	- 4.6%
Closed Sales	39	35	- 10.3%	127	122	- 3.9%
Median Sales Price*	\$2,836,755	\$4,200,000	+ 48.1%	\$2,695,000	\$3,800,000	+ 41.0%
Percent of Original List Price Received*	98.5%	97.4%	- 1.1%	98.1%	100.4%	+ 2.3%
Days on Market Until Sale	30	43	+ 43.3%	47	43	- 8.5%
Inventory of Homes for Sale	98	58	- 40.8%	--	--	--
Months Supply of Inventory	2.5	1.8	- 28.0%	--	--	--

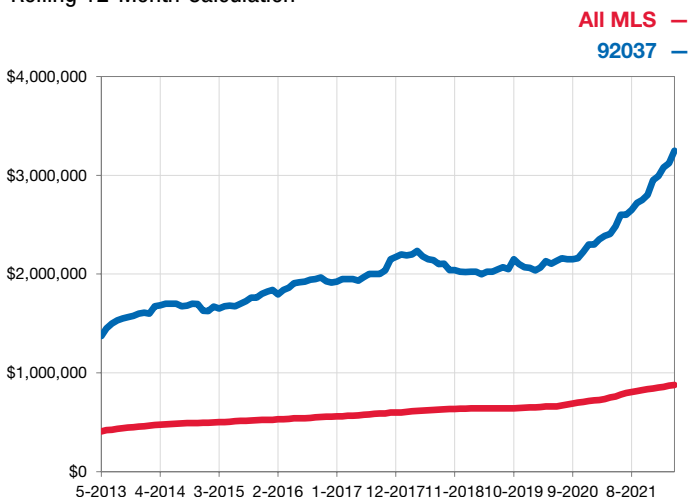
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
Key Metrics						
New Listings	45	40	- 11.1%	163	147	- 9.8%
Pending Sales	45	41	- 8.9%	152	124	- 18.4%
Closed Sales	44	28	- 36.4%	144	101	- 29.9%
Median Sales Price*	\$800,750	\$1,313,125	+ 64.0%	\$800,000	\$1,225,000	+ 53.1%
Percent of Original List Price Received*	100.3%	107.8%	+ 7.5%	98.7%	106.5%	+ 7.9%
Days on Market Until Sale	32	17	- 46.9%	45	23	- 48.9%
Inventory of Homes for Sale	50	35	- 30.0%	--	--	--
Months Supply of Inventory	1.3	1.0	- 23.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

