

Local Market Update for March 2022

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92014

Del Mar

Single Family	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	28	11	- 60.7%	63	39	- 38.1%
Pending Sales	22	11	- 50.0%	47	36	- 23.4%
Closed Sales	14	14	0.0%	26	34	+ 30.8%
Median Sales Price*	\$2,862,500	\$3,900,000	+ 36.2%	\$2,275,000	\$3,600,000	+ 58.2%
Percent of Original List Price Received*	98.5%	102.5%	+ 4.1%	101.3%	100.3%	- 1.0%
Days on Market Until Sale	36	31	- 13.9%	34	47	+ 38.2%
Inventory of Homes for Sale	41	17	- 58.5%	--	--	--
Months Supply of Inventory	2.6	1.1	- 57.7%	--	--	--

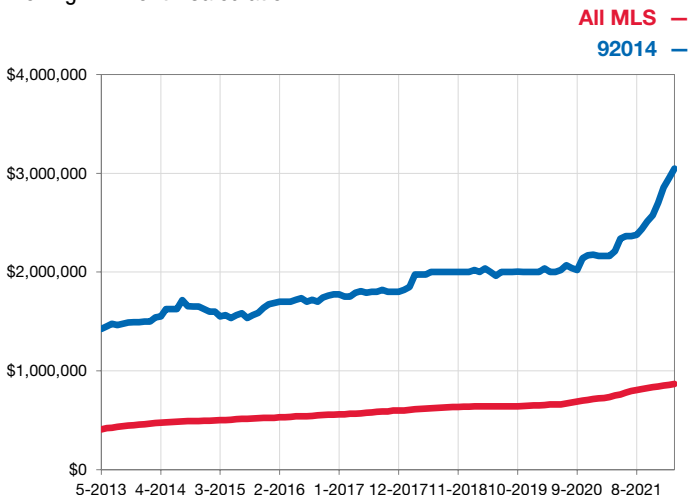
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	6	9	+ 50.0%	18	14	- 22.2%
Pending Sales	6	6	0.0%	23	10	- 56.5%
Closed Sales	9	6	- 33.3%	24	10	- 58.3%
Median Sales Price*	\$1,500,000	\$1,489,000	- 0.7%	\$1,120,000	\$1,431,500	+ 27.8%
Percent of Original List Price Received*	95.7%	103.0%	+ 7.6%	96.9%	103.6%	+ 6.9%
Days on Market Until Sale	57	21	- 63.2%	55	18	- 67.3%
Inventory of Homes for Sale	7	4	- 42.9%	--	--	--
Months Supply of Inventory	1.0	0.7	- 30.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

