

# Local Market Update for December 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92128

### Rancho Bernardo East

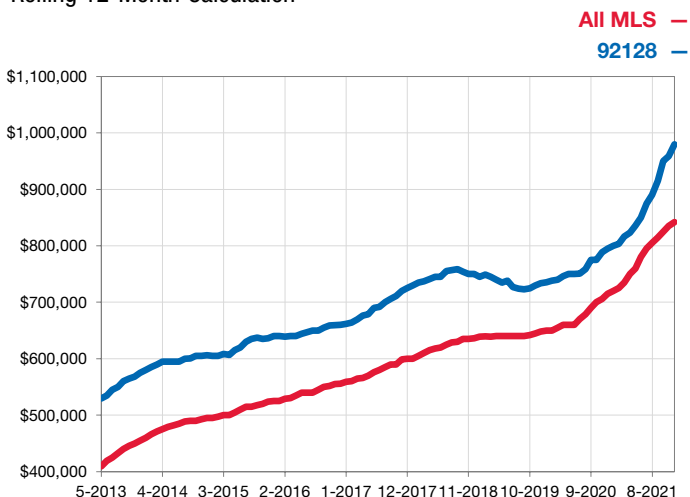
Single Family	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
<b>Key Metrics</b>						
New Listings	38	11	- 71.1%	608	518	- 14.8%
Pending Sales	45	17	- 62.2%	531	485	- 8.7%
Closed Sales	55	32	- 41.8%	514	507	- 1.4%
Median Sales Price*	\$822,000	\$1,107,500	+ 34.7%	\$795,000	\$980,000	+ 23.3%
Percent of Original List Price Received*	100.7%	102.9%	+ 2.2%	99.6%	104.6%	+ 5.0%
Days on Market Until Sale	15	26	+ 73.3%	21	15	- 28.6%
Inventory of Homes for Sale	18	5	- 72.2%	--	--	--
Months Supply of Inventory	0.4	0.1	- 75.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
<b>Key Metrics</b>						
New Listings	26	22	- 15.4%	456	530	+ 16.2%
Pending Sales	32	26	- 18.8%	414	498	+ 20.3%
Closed Sales	36	29	- 19.4%	410	503	+ 22.7%
Median Sales Price*	\$484,000	\$622,500	+ 28.6%	\$475,000	\$569,000	+ 19.8%
Percent of Original List Price Received*	100.5%	100.9%	+ 0.4%	99.6%	103.0%	+ 3.4%
Days on Market Until Sale	20	23	+ 15.0%	21	16	- 23.8%
Inventory of Homes for Sale	23	9	- 60.9%	--	--	--
Months Supply of Inventory	0.7	0.2	- 71.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

