

# Local Market Update for December 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92127

Rancho Bernardo West

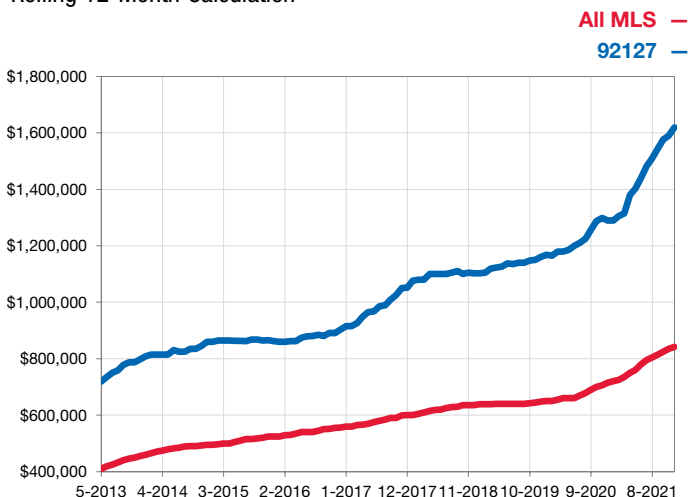
Single Family	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
<b>Key Metrics</b>						
New Listings	28	12	- 57.1%	717	609	- 15.1%
Pending Sales	34	16	- 52.9%	599	566	- 5.5%
Closed Sales	49	29	- 40.8%	596	581	- 2.5%
Median Sales Price*	\$1,225,000	\$1,950,000	+ 59.2%	\$1,290,000	\$1,620,000	+ 25.6%
Percent of Original List Price Received*	100.0%	104.6%	+ 4.6%	99.0%	105.6%	+ 6.7%
Days on Market Until Sale	24	29	+ 20.8%	27	16	- 40.7%
Inventory of Homes for Sale	31	6	- 80.6%	--	--	--
Months Supply of Inventory	0.6	0.1	- 83.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
<b>Key Metrics</b>						
New Listings	15	11	- 26.7%	321	287	- 10.6%
Pending Sales	15	13	- 13.3%	285	279	- 2.1%
Closed Sales	26	20	- 23.1%	289	283	- 2.1%
Median Sales Price*	\$592,750	\$675,300	+ 13.9%	\$575,000	\$675,000	+ 17.4%
Percent of Original List Price Received*	101.2%	103.9%	+ 2.7%	99.7%	104.3%	+ 4.6%
Days on Market Until Sale	17	18	+ 5.9%	24	14	- 41.7%
Inventory of Homes for Sale	14	2	- 85.7%	--	--	--
Months Supply of Inventory	0.6	0.1	- 83.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

