

Local Market Update for December 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92064

Poway

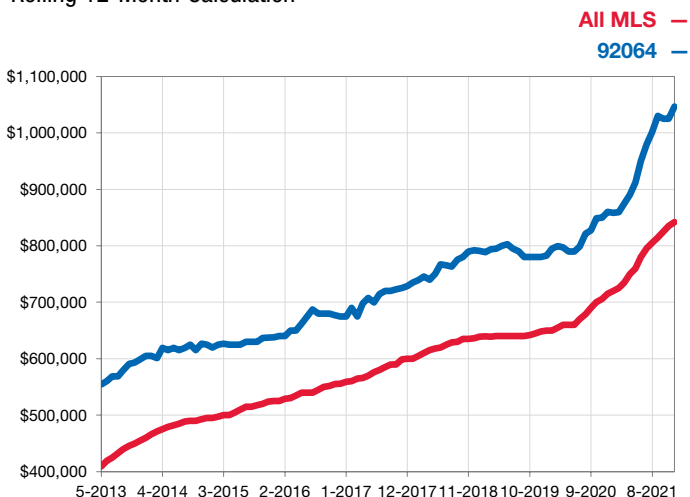
Single Family	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
Key Metrics						
New Listings	29	27	- 6.9%	607	603	- 0.7%
Pending Sales	30	28	- 6.7%	509	548	+ 7.7%
Closed Sales	59	27	- 54.2%	507	548	+ 8.1%
Median Sales Price*	\$879,000	\$1,300,000	+ 47.9%	\$860,000	\$1,047,000	+ 21.7%
Percent of Original List Price Received*	98.2%	102.6%	+ 4.5%	99.0%	103.8%	+ 4.8%
Days on Market Until Sale	25	29	+ 16.0%	25	19	- 24.0%
Inventory of Homes for Sale	34	15	- 55.9%	--	--	--
Months Supply of Inventory	0.8	0.3	- 62.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
Key Metrics						
New Listings	2	5	+ 150.0%	63	91	+ 44.4%
Pending Sales	3	4	+ 33.3%	56	79	+ 41.1%
Closed Sales	4	6	+ 50.0%	56	72	+ 28.6%
Median Sales Price*	\$583,750	\$638,250	+ 9.3%	\$515,000	\$602,450	+ 17.0%
Percent of Original List Price Received*	98.6%	101.1%	+ 2.5%	99.3%	102.5%	+ 3.2%
Days on Market Until Sale	12	23	+ 91.7%	18	14	- 22.2%
Inventory of Homes for Sale	0	3	--	--	--	--
Months Supply of Inventory	0.0	0.5	--	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

