

Local Market Update for November 2020

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92014

Del Mar

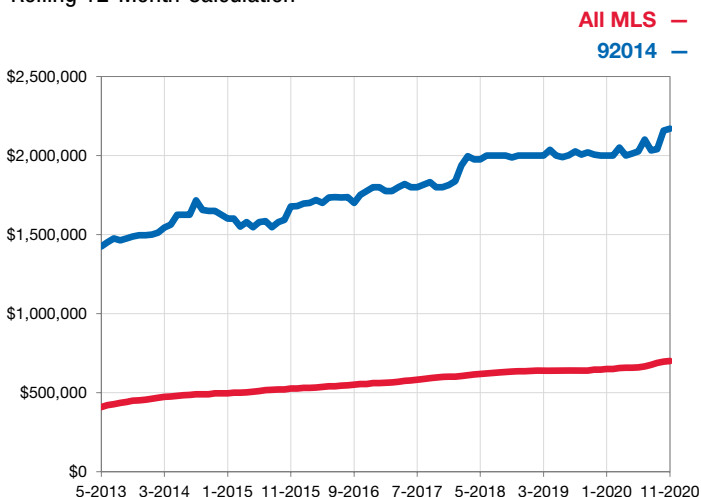
Single Family	November			Year to Date		
	2019	2020	Percent Change	Thru 11-2019	Thru 11-2020	Percent Change
Key Metrics						
New Listings	30	9	- 70.0%	404	381	- 5.7%
Pending Sales	18	18	0.0%	223	232	+ 4.0%
Closed Sales	9	14	+ 55.6%	216	205	- 5.1%
Median Sales Price*	\$1,727,500	\$2,069,750	+ 19.8%	\$2,000,000	\$2,170,000	+ 8.5%
Percent of Original List Price Received*	96.5%	95.3%	- 1.2%	92.6%	93.5%	+ 1.0%
Days on Market Until Sale	43	45	+ 4.7%	52	56	+ 7.7%
Inventory of Homes for Sale	112	79	- 29.5%	--	--	--
Months Supply of Inventory	5.7	3.9	- 31.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2019	2020	Percent Change	Thru 11-2019	Thru 11-2020	Percent Change
Key Metrics						
New Listings	8	10	+ 25.0%	158	153	- 3.2%
Pending Sales	9	5	- 44.4%	90	89	- 1.1%
Closed Sales	8	6	- 25.0%	84	86	+ 2.4%
Median Sales Price*	\$1,387,500	\$1,082,500	- 22.0%	\$1,081,000	\$1,100,000	+ 1.8%
Percent of Original List Price Received*	99.3%	98.8%	- 0.5%	96.5%	96.2%	- 0.3%
Days on Market Until Sale	20	16	- 20.0%	37	36	- 2.7%
Inventory of Homes for Sale	27	25	- 7.4%	--	--	--
Months Supply of Inventory	3.5	3.2	- 8.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

