Local Market Update for June 2019

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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La Mesa, Mount Helix

Single Family	June			Year to Date			
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change	
New Listings	51	47	- 7.8%	308	287	- 6.8%	
Pending Sales	28	39	+ 39.3%	201	188	- 6.5%	
Closed Sales	30	35	+ 16.7%	188	172	- 8.5%	
Median Sales Price*	\$644,950	\$651,000	+ 0.9%	\$637,000	\$645,500	+ 1.3%	
Percent of Original List Price Received*	95.6%	98.8%	+ 3.3%	97.6%	97.5%	- 0.1%	
Days on Market Until Sale	30	18	- 40.0%	30	28	- 6.7%	
Inventory of Homes for Sale	80	68	- 15.0%				
Months Supply of Inventory	2.6	2.2	- 15.4%				

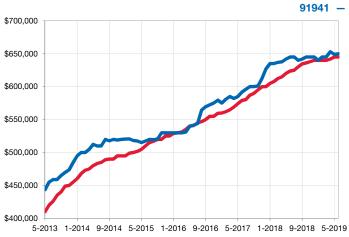
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	June			Year to Date			
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change	
New Listings	4	4	0.0%	15	17	+ 13.3%	
Pending Sales	4	2	- 50.0%	15	12	- 20.0%	
Closed Sales	4	0	- 100.0%	14	12	- 14.3%	
Median Sales Price*	\$287,500	\$0	- 100.0%	\$295,000	\$330,000	+ 11.9%	
Percent of Original List Price Received*	99.4%	0.0%	- 100.0%	98.8%	99.0%	+ 0.2%	
Days on Market Until Sale	21	0	- 100.0%	15	30	+ 100.0%	
Inventory of Homes for Sale	2	5	+ 150.0%				
Months Supply of Inventory	0.8	1.3	+ 62.5%				

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

All MLS -

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



