

Local Market Update for December 2014

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Cardiff

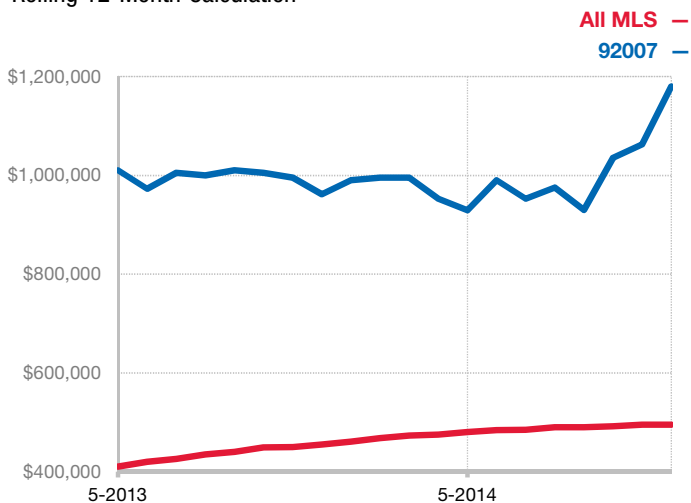
Single Family	December			Year to Date		
Key Metrics	2013	2014	Percent Change	Thru 12-2013	Thru 12-2014	Percent Change
New Listings	4	2	- 50.0%	133	129	- 3.0%
Pending Sales	7	5	- 28.6%	91	77	- 15.4%
Closed Sales	7	7	0.0%	88	80	- 9.1%
Median Sales Price*	\$848,600	\$1,200,000	+ 41.4%	\$961,250	\$1,180,000	+ 22.8%
Percent of Original List Price Received*	96.4%	92.7%	- 3.8%	94.5%	95.2%	+ 0.7%
Days on Market Until Sale	30	43	+ 43.3%	56	55	- 1.8%
Inventory of Homes for Sale	18	18	0.0%	--	--	--
Months Supply of Inventory	2.4	2.8	+ 16.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
Key Metrics	2013	2014	Percent Change	Thru 12-2013	Thru 12-2014	Percent Change
New Listings	1	1	0.0%	55	75	+ 36.4%
Pending Sales	4	2	- 50.0%	48	59	+ 22.9%
Closed Sales	5	3	- 40.0%	47	59	+ 25.5%
Median Sales Price*	\$540,000	\$577,500	+ 6.9%	\$495,000	\$550,000	+ 11.1%
Percent of Original List Price Received*	99.5%	101.3%	+ 1.8%	98.1%	95.4%	- 2.8%
Days on Market Until Sale	27	13	- 51.9%	44	27	- 38.6%
Inventory of Homes for Sale	4	8	+ 100.0%	--	--	--
Months Supply of Inventory	1.0	1.6	+ 60.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

